#### DIRECTORS' REPORT

To,
The Members,
Welspun Tradings Limited

Your directors have pleasure in presenting their 15<sup>th</sup> Annual Report and audited standalone financial statement for the financial year ended 31<sup>st</sup> March, 2016.

#### FINANCIAL RESULTS

(Amount in Rs. million)

	For the year ended				
Particulars	31.03.2016	31.03.2015			
Income	12,523.12	26,509.90			
Expense	12,398.64	26,382.36			
Profit /(Loss) before tax	124.47	127.54			
Less: Provision tor tax Current Tax and Deferred Tax	42.77	43.52			
Profit /(Loss) After Tax	81.70	84.01			

#### **PERFORMANCE**

During the financial year standalone sales decreased in terms of value by 53.25% & quantity by 49.19% compared to previous year. Standalone Profit after Tax decreased by 2.76% compared to last year.

#### **RESERVES AND DIVIDEND**

Your Directors do not recommend any dividend for the year ended March 31, 2016.

#### DETAILS OF SUBSIDIARY.

The Company has 1 subsidiary viz. Welspun Middle East DMCC, Dubai (UAE). A report on the performance and financial position of the subsidiary is included in the un-audited consolidated financial statement as presented in Form AOC-1 annexed to this Report as Annexure 1.

#### **PUBLIC DEPOSITS**

The Company has not accepted any deposit within the meaning of the Chapter V to Companies Act 2013. Further, no amount on account of principal or interest on deposit was outstanding as at the end of the year under report.

#### **SHARE CAPITAL**

The Company does not have any equity shares with differential rights and hence disclosures as required in Rule 4(4) of the Companies (Share Capital and Debentures) Rules, 2014 are not required. The Company has not issued any sweat equity or stock options.

#### **AUDITORS**

## i) Statutory Auditors:

Your Company's Auditors M/s. Price Waterhouse Chartered Accountants LLP, who have been appointed up to the conclusion of the 18th Annual General Meeting subject to ratification by the Members of the Company at every Annual General Meeting, have given their consent to continue to act as the Auditors of the Company for the remaining tenure. Members are requested to consider their re-appointment as the Auditors of the Company and to fix their remuneration by passing an ordinary resolution under Section 139 of the Companies Act, 2013.

### ii) Secretarial Auditors:

The Board of Directors has re-appointed M/s. M Siroya and Company, Practicing Company Secretary, as the Secretarial Auditor of your Company for the year 2016-17.

#### **AUDITORS' REPORT**

## (a) Statutory Auditors' Report

The notes on account referred to in the Auditors' Report are self-explanatory and therefore, do not call for any further comments.

## (b) Secretarial Audit Report

Secretarial Audit Report given by M/s. M Siroya and Company, Company Secretaries is annexed with the report as Annexure 2.

#### CORPORATE SOCIAL RESPONSIBILITTY

Disclosures as required under Rule 9 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 are annexed to this report as Annexure 3.

#### DIRECTORS AND MANAGERIAL PERSONNEL

In accordance with the provisions of the Companies Act, 2013 and the Articles of Association of the Company, Mr. Krishnan Srinivasan retires by rotation at the forthcoming Annual General Meeting and being eligible, has been recommended for re-appointment.

Since last report – there is no change in Key Managerial Personnel (i.e. Whole-time Director & Company Secretary) and directors except resignation of Ms. Kushboo Mandawewala and appointment of Ms. Revathy Ashok as an independent woman director with effect from May 3, 2016.

## DECLARATION BY INDEPENDENT DIRECTOR(S).

The independent directors have individually declared to the Board that they meet the criteria of independence as provided in Section 149(6) of the Companies Act, 2013 at the time of their respective appointment and there is no change in the circumstances as on the date of this report which may affect their status as an independent director.

#### FORMAL ANNUAL EVALUATION

As done last year, this year also, the Company followed the same evaluation process with specific focus on the performance vis-à-vis the plans, meeting challenging situations, performing leadership role within, and effective functioning of the Board. The evaluation process invited, through IT enabled platform, and graded responses to a structured questionnaire for each aspect of the evaluation viz. time spent by each of the directors; accomplishment of specific responsibilities and expertise; conflict of interest; integrity of the Director; active participation and contribution during discussions. For the financial year 2015-16, the annual performance evaluation was carried out which included evaluation of the Board, independent directors, nonindependent directors, executive directors, Chairman, Committees of the Board, quantity, quality and timeliness of information to the Board. The independent directors evaluated all non-independent directors, the Board, the Committees, the Chairman and the information to the Board. The Nomination and Remuneration Committee and the Board evaluated performance of the independent directors, the Board itself, the Chairman, the Executive Directors, the Committees of the Board, the information provided to the Board. All results were satisfactory.

## NUMBER OF MEETINGS OF THE BOARD OF DIRECTORS

The Company's Board comprises of mix of Executive and Non-Executive Directors with considerable experience and expertise across a range of fields such as finance,

accounts and general management and business strategy. Except independent directors, all other directors are liable to retire by rotation as per the provisions of the Companies Act, 2013.

The composition and category of directors and relevant details relating them are given below:

Name of the Director	Category	Board Meetings Attended during the Year 2015-16	Attendance at the Last AGM	No. of other Directorship (as last declared to the Company)		Directorship (as last declared to the Company)  Other Companities i last declared Companities i		Member / Chairman in No. of Board/ Committees including other Companies (as last declared to the Company)@
				Pub.	Pvt	Other Body Corpo rate		
(1) Mr. Srinivasan Krishnan	E, NI	4/4	No	Nil	Nil	Nil	-	
(2) Mr. K.H.Viswanathan	NE, I	4/4	Yes	5	-	-	2C, 4M	
(3) Mr. Rajkumar Jain	NE, I	4/4	Yes	5	1	-	2C, 2M	
(4) Mr. Ram Gopal Sharma	NE, I	4/4	Yes	7	1	-	5C, 3M	
(5) Mrs. Kushboo Abhishek Mandawewala#	NE, NI	1/4	No	5	Nil	Nil	-	
(6) Ms. Revathy Ashok\$	NE, I	N.A.	N.A.	7	2	-	2C, 4M	

<sup>@</sup> Chairmanship/membership of the Audit Committee and the Share Transfer, Investors' Grievance and Stakeholders' Relationship Committee alone considered.

#### Abbreviations:

P = Promoter, I = Independent, NI = Non Independent, E = Executive Director, NE = Non-Executive Director, L = Lenders, C=Chairman, M=Member.

4 meetings of the Board of Directors were held during the financial year 2015-16 on the following dates: April 27, 2015, July 20, 2015, November 05, 2015, and January 28, 2016.

In addition to the above, a meeting of the Independent Directors was held on March 17, 2016 in compliance with the Section 149(8) read with Schedule V to the Companies Act, 2013. The said meeting was attended by Mr. Ramgopal Sharma, Mr. Rajkumar Jain and Mr. K. H. Viswanathan and the Company Secretary was also invited to join the meeting.

It is confirmed that there is no relationship between the directors inter-se.

#### COMMITTEES OF THE BOARD OF DIRECTORS

Information on the Audit Committee, the Nomination and Remuneration Committee and meetings of those committees held during the year is as under:

<sup>#</sup> Resigned with effect from May 3, 2016.

<sup>\$</sup> Appointed with effect from May 3, 2016

#### **AUDIT COMMITTEE:**

The Committee comprises 3 non-executive directors having accounting and finance back-ground. All of the members are independent. The composition of the Committee and attendance of the members is given hereunder:

Name of the Member	Member/	Number of Meetings
	Chairman	Attended
Mr. Rajkumar Jain	Chairman	10/10
Mr. K. H. Viswanathan	Member	10/10
Mr. Ram Gopal Sharma	Member	10/10

The Company Secretary of the Company, Mr. Pradeep Joshi acts as the Secretary of the Committee.

10 meetings of the Audit Committee of the Board of Directors were held during the financial year 2015-16 on following dates: April 21, 2015, April 27, 2015, May 18, 2015, July 17, 2015, July 20, 2015, October 12, 2015, November 05, 2015, January 12, 2015, January 28, 2016 and March 9, 2016.

None of recommendations made by the Audit Committee were rejected by the Board.

**Terms of Reference:** The terms of reference stipulated by the Board of Directors to the Audit Committee are as contained under Section 177 of the Companies Act, 2013.

## DETAILS OF ESTABLISHMENT OF VIGIL MECHANISM FOR DIRECTORS AND EMPLOYEES.

The Company has a Whistle Blower Policy and Vigil Mechanism for its directors and employees and no personnel have been denied access to the Audit Committee.

#### NOMINATION AND REMUNERATION COMMITTEE

The Company had constituted the Nomination and Remuneration Committee consisting of non-executive directors all of which are independent director. During the year under review, 2 meeting of the Committee were held on April 27, 2015 and November 5, 2015.

**Terms of reference**: To recommend appointment of, and remuneration to, Managerial Personnel and review thereof from time to time.

**Composition of the Committee:** The Committee comprises of 3 independent and non-executive directors as on date of this Report viz. Mr. Rajkumar Jain-Chairman, Mr. K. H. Viswanathan-Member and Mr. Ram Gopal Sharma-Member.

### PARTICULARS OF EMPLOYEES

A) Details of the every employee of the Company as required pursuant to 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014. –

Name	Designation	Age	DOJ	Current CTC (Rs.)	Qualification	Previous Company	Nature of Employment	% Of Equity Shares held in the Company	Relative of any Director/ Manager of the Company	DOL/ Transfer
MANISH PATHAK	PRESIDENT (MDO)	48	1-Aug-15	42,92,304	BE (Mech)	Welspun Middle East DMCC	Permanent	Nil	No	N.A.

B) Whole-time Director of the Company was not in receipt of any commission from the Company and at the same time, remuneration or commission from the Company's holding or subsidiary Company.

Particulars of remuneration to the executive directors including the details of remuneration paid/payable to the executive directors for the financial year 2015-16 are as under: Nil

No remuneration or perquisite was paid to, and no service contract was entered into with, but the sitting fees were paid to, the following directors for attending meetings of Board / Committees of the Board.

	Name of the Director	Sitting Fees (Rs.)
1	Mr. K. H. Viswanathan	306,000
2	Mr. Rajkumar Jain	306,000
3	Mr. Ram Gopal Sharma	311,000

The above mentioned sitting fees paid to the non-executive Directors was within the limits prescribed under the Companies Act, 2013 for payment of sitting fees.

None of the directors had any transaction with the Company.

# PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS UNDER SECTION 186 OUTSTANDING AS AT MARCH 31, 2016 ARE AS UNDER:

Loans to	Amount in Rs. Million
Welspun Middle East DMCC	139.25
Investment in	
Welspun Middle East DMCC	3.36

## PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

All related party transactions that were entered into during the year under report were on an arm's length basis and were in the ordinary course of business. There were no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company.

None of the Directors has any pecuniary relationships or transactions vis-à-vis the Company.

Disclosures as required under the Companies Act, 2013 are given in Form AOC-2 annexed as Annexure 4 to this Report.

#### EXTRACT OF THE ANNUAL RETURN

An extract of the annual return in Form MGT-9 of the Companies (Management and Administration) Rules, 2014 is attached to this report as Annexure 5.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

Since the Company is a not a manufacturing unit, the particulars relating to Conservation of Energy, Research and Development and Technology Absorption are not applicable.

Total foreign exchange used and earned:

Used: Rs. 1,910.54 million Earned: Rs. 11,812.18 million

#### INTERNAL CONTROLS.

Your Company has adequate internal control system, which is commensurate with the size, scale and complexity of its operations. Your Company has designed and implemented a process driven framework for Internal Financial Control ("IFC") within the meaning of the explanation of Section 134 (5) (e) of the Companies Act, 2013. For the year ended March 31, 2016 the Board is of the opinion that your Company has sound IFC commensurate with the nature of its business operations including in build controls through newly implemented SAP (ECC-6) version; wherein controls are in place and operating effectively and no material weakness exists. Your Company has a process in place to continuously monitor existing controls and identify gaps and implement new and / or improved controls wherever the effect of such gaps would have a material effect of your Company's operation.

#### MISCELLANEOUS DISCLOSURES

During the year under report:

- there was no change in the general nature of business of your Company;
- no material change or commitment has occurred which would have affected the financial position of your Company between the end of the financial year of your Company to which the financial statements relate and the date of the report;
- no significant and material order was passed by the regulators or courts or tribunals which would have impacted the going concern status and your Company's operations in future; and
- your Company has not made any provision of money for the purchase of, or subscription for, shares in your Company or its holding company, to be held by or for the benefit of the employees of your Company and hence the disclosure as required under Rule 16(4) of Companies (Share Capital and Debentures) Rules, 2014 is not required.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(3)(c) & 134(5) of the Companies Act, 2013, your directors hereby confirm that:

- a. in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- b. the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period;
- the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. the directors had prepared the annual accounts on a going concern basis;
- e. the directors had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- f. the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

## **ACKNOWLEDGEMENT**

Your directors thank the Government Authorities, Financial Institutions, Banks, Customers, Suppliers, Shareholders, Employees and other business associates of the Company, who through their continued support and co-operation, have helped as the partner in your company's progress and achievement of its objectives.

Sd/- sd/Mumbai S. Krishnan Ram Gopal Sharma
May 3, 2016 Director Director
DIN - 06829167 DIN - 00026514

#### Annexure 1.

#### Form AOC-1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures

## Part "A": Subsidiaries

(Information in respect of each subsidiary to be presented with amounts in Rupees in million)

- <i>/</i>	
1. Sl. No.	1
2. Name of the subsidiary:	Welspun Middle East
	DMCC
3. Reporting period for the subsidiary concerned, if different from the holding company's reporting period :	N.A.
4. Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries. :	USD*
5. Share capital :	3.36
6. Reserves & surplus:	(73.93)
7. Total assets :	78.03
8. Total Liabilities:	148.61
9. Investments:	Nil
10. Turnover :	Nil
11. Profit / (Loss) before taxation:	(7.76)
12. Provision for taxation:	Nil
13. Profit / (Loss) after taxation:	(7.76)
14. Proposed Dividend:	Nil
15. % of shareholding	100.00%

<sup>\*</sup> Closing rate US\$1=INR 66.255; Average Rate US\$1=INR 65.461

Names of subsidiaries which are yet to commence operations – Not Applicable Name of subsidiaries which have been liquidated or sold during the year – Not Applicable

## Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures: Not applicable

#### Form No. MR-3

#### SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED MARCH 31, 2016

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members, Welspun Tradings Limited

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Welspun Tradings Limited (hereinafter called the "Company"). Secretarial Audit was conducted in a manner that provided me/us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2016 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2016 according to the provisions of:

- (i) The Companies Act, 1956 (the Old Act) and the rules made thereunder;
- (ii) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (iii) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Overseas Direct Investment. There is no Foreign Direct Investment and External Commercial Borrowing in the Company; and
- (iv) As confirmed by the management, there are no other laws specifically applicable in relation to the business of the Company.

Based on the representation made by the Company and its officers and verification of the relevant records, the Company has proper system and process in place for compliance under the other applicable Laws, Acts, Rules, Regulations, Guidelines, and Standards. Major heads/groups of Acts, laws, Rules, Regulations, Guidelines and Standards as applicable to the Company are given below:

(i) Labour Laws and other incidental laws related to labour and employees appointed by the Company either on its payroll or on contractual basis as related to wages, gratuity, provident fund, ESIC, compensation etc.;

- (ii) Acts as prescribed under Direct Tax and Indirect Tax;
- (iii) Land Revenue laws of Maharashtra and Gujarat State;
- (iv) Labour Welfare Act of Maharashtra State; and
- (v) Local laws as applicable to the offices of the Company.

We have also examined the compliance with the applicable clauses of the following:

- i. Secretarial Standards issued by The Institute of Company Secretaries of India, w.e.f July 1, 2015; and
- ii. The Company is an unlisted Company and therefore compliance with listing agreement is not applicable.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, etc. mentioned above

We further report that the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through and none of the board members dissented to any resolutions/recommendations during the year.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the Company has not undertaken any events/actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above.

For M Siroya and Company Company Secretaries

Sd/-Mukesh Siroya Proprietor FCS No.: 5682 CP No.: 4157

Date: 03.05.2016 Place : Mumbai To, The Members, Welspun Tradings Limited

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Wherever required, we have obtained the Management's representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of the procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For M Siroya and Company Company Secretaries

Sd/-Mukesh Siroya Proprietor FCS No.: 5682 CP No.: 4157

Date: 03.05.2016 Place: Mumbai

## Corporate Social Responsibility (CSR)

[Pursuant to clause (o) of sub-section (3) of section 134 of the Act and Rule 9 of the Companies (Corporate Social Responsibility) Rules, 2014]

1. A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

The Company is not only committed for doing Corporate Social Responsibility but it aimed at creating Corporate Social value. The CSR vision is enshrined in the 3E's i.e.:

- i) Education;
- ii) Empowerment of women; and
- iii) Environment and Health.

These 3E's are implemented through:

- The programs organized by the trust created by the group;
- Tie-ups with Non-Governmental Organizations / Developmental Agencies / Institutions; and
- Facilitating Government initiatives.

The Company does not have any website.

2. The Composition of the CSR Committee.

The Committee comprises of 3 non-executive directors as on date of this Report viz. 1) Mr. Ramgopal Sharma – an Independent Director as the Chairman; 2) Mr.Krishnan Srinivasan - Member; and 3) Mr. K.H.Viswanathan-Member, Mr. Pradeep Joshi-Company Secretary.

- 3. Average net profit of the Company for last three financial years: Rs. 111.545 million.
- 4. Prescribed CSR Expenditure (two per cent of the amount as in item 3 above) Rs.2.2301 million.
- 5. Details of CSR spent during the financial year.
  - a. Total amount to be spent for the financial year: Rs. 2.2301 million.
  - b. Amount unspent, if any: Rs. Nil
  - c. Manner in which the amount spent during the financial year is detailed below

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Sr.	CSR Project /	Sector in	State and	Amou	Direct	Cumulati	Amount	Whether
No	Activity	which the	District	nt of	Expendit	ve ,	spent	qualified
	undertaken	project is	where	outla	ure on	expendit	Direct or	as per
		identified	project was	У	program	ure up to	through	Sch VII
			undertaken	budge	/ Over	31.3.16	impleme	Of Co's
11		T.		t	Heads	(Rs. in	nting	Act.
					(Rs. in lakhs)	lakhs)	agency	
1	Promoting	Promoting	Gujarat /		0.48	0.48	Direct	YES
	Adult literacy	Education	Dist- Kutch/					
	by providing	among	Anjar					
	books and	elderly						
	conducting	Schedule						
	classes in	7(ii)						
	Villages							
2	Providing	Promoting	Gujarat /		3.13	3.13	Direct	YES
	software, LED	Education	Dist- Kutch/					
	TV and	Schedule	Anjar	9				
	Furniture at	7(ii)						
	Smart Classes in		Karnataka/					
	villages &		Dist-					
	maintenance of		Mandaya		3			
	smart classes in							
3	Anjar	Duomatina	Cuiovat /		1.25	1.25	Direct	VEC
3	Providing Scholarships to	Promoting Special	Gujarat / Dist- Kutch		1.23	1.23	Direct	YES
	meritorious	Education	Anjar					
	students	schedule	Aijai					
	students	7(ii)						
4	Providing	Promoting	Gujarat/		1.29	1.29	Direct	YES
	machineries &	Special	Dist- Kutch/					
	tutors for	Education &	Anjar					
	vocational	Vocational						
	training at	Skills						
	Ratnal School	schedule						
	D 111	7(ii)	77	1.00 - 1.00 - 1.7 1 - 1	0.01	0.01	~.	Yma
5	Providing	Reducing	Karnataka /		0.24	0.24	Direct	YES
	School books,	inequality	Dist-				1	
	School	among	Mandya					
	Uniform,	economicall						
	medicines and	y backward						

	food items to Ashrayadhyama Orphanage	schedule 7(iii)					
6	Providing Safe Drinking water system at Kundregundi School and Holalu Village Mandya and Amleshwar School Dahej	Promoting preventive healthcare Schedule 7(i)	Karnataka / Dist- Mandya Gujarat / Dist – Bharuch Dahej	 3.27	3.27	Direct	YES
7	Conducting Medical Camps at Gejjelgere Colony, Varagarahalli, Gowdigeri, Kudregundi & Holalu.	Promoting preventive healthcare Schedule 7(i)	Karnataka/ Dist- Mandya	 1.50	1.50	Direct	YES
8	Providing sewing machines and donation of cows to widows at Gejjelgere Village, Varagarahalli, Gowdigeri, Kudregundi & Holalu Mandya	Empowering Women 7(iii)	Karnataka/ Dist- Mandya	 4.42	4.42	Direct	YES
9	Providing education for improving child rights and child education in cotton farming district of Bharuch	Measures for reducing inequalities faced by socially & economicall y backward groups schedule 7(iii)	Gujarat/ Dist- Bharuch	 6.73	6.73	*Through Outside Agency	YES
-			TOTAL	22.31	22.31		

<sup>\*</sup> Implemented through Bal Raksha Bharat Foundation.

It is hereby confirmed by and on behalf of the Corporate Social Responsibility Committee that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the company.

## For and on Behalf of the Board

Sd/- sd/-

S. Krishnan Ram Gopal Sharma

Whole-time Director Chairman of CSR Committee

DIN - 06829167 DIN - 00026514

## Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto.

- 1. Details of contracts or arrangements or transactions not at arm's length basis. Not applicable
- 2. Details of material contracts or arrangement or transactions at arm's length basis which are more than 10% of the total transactions of the same type:

Name(s) of the related party and nature of relationship	Duration of the contracts/ arrangements/ transactions	Salient terms of the contracts or arrangements or transactions including the value, if any	Date(s) of approval by the Board	Amount paid as advances, if any:	Amount (Rs. Million)
Holding Company					
Welspun Corp Ltd					
Purchases of Goods	Ongoing	Based on transfer pricing guidelines	06.08.2014	1,809.82	9,787.78
Rent paid	3 years	Based on transfer pricing guidelines	-	Nil	4.46
Reimbursement of Expenses (Payable) / Receivable	Ongoing	Based on transfer pricing guidelines	06.08.2014		119.42
Fellow subsidiary					
Welspun Middle East Pipe LLC					
Sale of Goods	Ongoing	Based on transfer pricing guidelines	06.08.2014	Nil	177.00
Purchase of goods	Ongoing	Based on transfer pricing guidelines	06.08.2014	Nil	366.26
Subsidiary					
Welspun Middle East DMCC					
Commission on Sales	Ongoing	Based on transfer pricing guidelines	01.11.2012	Nil	99.82
Loan Interest	36 months	Based on transfer pricing guidelines	09.08.2012	Nil	6.65

Sd/- sd/-

S. Krishnan Ram Gopal Sharma

Whole-time Director Director

DIN - 06829167 DIN - 00026514

## Form No. MGT - 9 EXTRACT OF ANNUAL RETURN

## As on the financial year ended on March 31, 2016

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

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## I. REGISTRATION AND OTHER DETAILS

i. CIN :- U72200GJ2001PLC039513

ii. Registration Date: May 09, 2001

iii. Name of the Company: Welspun Tradings Limited

- iv. Category / Sub Category of the Company : Public Company/ Company having Share Capital and Limited by Shares
- v. Address of the Registered office and contact details: Welspun City, Village Versamedi, Taluka Anjar. Dist. Kutch, Gujarat-370110.

  Contact: The Company Secretary, Tele.: 02836-662079; email Companysecretary\_WTSL@welspun.com.
- vi. Whether listed company: No.
- vii. Name, address and contact details of Registrar and Transfer Agent, if any: N.A.

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the Company are Trading in Welded Pipes (NIC code 2004: 51909 (Other wholesale n.e.c.), 100% to total turnover of the Company.

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

	or. Io.	Name And Address Of The Company	,		% Of Shares	Applicable Section
				Associate	Held	
-	1	Welspun Corp Limited	L27100GJ1995PLC025609	Holding	100%	2(46)
1	2	Welspun Middle East DMCC	Not Applicable	Subsidiary	100%	2(87)(ii)

# IV. SHARE HOLDING PATTERN (equity share capital break-up as percentage of Total Equity).

i. Category-wise share holding

	1, C	ategory-wis	oc bitaic i	ioranng						
Sr. No.	Category of Shareholder							% change during		
		No. of share	s held at the	beginning of	the year	No. of s	hares held at th	e end of the y	ear	the year
		Number of	Number	Total	% of	Number of	Number of	Total	% of	
		shares held	of shares	number	total	shares held	shares held	number	total	
		in	held in	of shares	shares	in	in Physical	of shares	shares	
		dematerializ	Physical			dematerializ	form			
		ed form	form			ed form				
(4)										
(A)	Shareholding of									
	Promoter and Promoter									
	Group2									
1	Indian									
(a)	Individuals/ Hindu	-	-	-	-	-	-	-	-	-
	Undivided Family									
(b)	Central Government/	-	-	-	-	-	-	-	-	-
	State Government(s)									
(c)	Bodies Corporate	50,13,396	-	50,13,396	100.00	50,13,396	-	50,13,396	100.00	-
(d)	Financial Institutions/	-	-	_	-	-	-	-	-	-
. ,	Banks			·						
(e)	Any Others	-	6	6	0.00	-	6	6	0.00	-
, ,	(Individual) Nominees									
	for Promoter)									
	/									
	Sub Total(A)(1)	50,13,396	6	50,13,402	100.00	50,13,396	6	50,13,402	100.00	-
	. , , ,									

ii. Shareholding of Promoters

	11. 01.01.01.01.01.01.01.01.01.01.01.01.01.0								
Sl.	Shareholder's name	Shareholding at the beginning of the			Shareholdii	Shareholding at the end of the year			
No			year						
		No. of	% of	% of shares	No. of	% of	%of shares	% change in	
		shares	total	pledged /	shares	total	pledged /	shareholding	
			shares of	encumbered		shares of	encumbered	during the	
			the	to total		the	to total	year	
			company	shares		company	shares	-	
1	Welspun Corp Limited	50,13,396	100.00	Nil	50,13,396	100.00	Nil	0.00	
	Total of Promoters	50,13,396	100.00	Nil	50,13,396	100.00	Nil	0.00	

iii. Change in Promoters' shareholding (please specify, if there is no change)

	<u> </u>		0 1	<i>,</i>	0 /	
Sr.		Shareholding at the beginning of		Cumulative shareholding		
No		the year		the year during		ng the year
				No. of shares	% of total shares of the company	
	No Change					

# Shareholding pattern of top ten shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

S.N	Name of the	Shareholdin	g at the	Date-wise increase/	Cumulative shareholding		At the end of the year (or on	
о.	Shareholders	beginning of	the year	decrease in	during the year.		the date of se	
				shareholding during			separated duri	ing the year)
		No. of shares	% of total	the year specifying	No. of shares	% of total	No. of shares	% of total
			shares of	the reasons for		shares of		shares of
			the	increase / decrease		the		the
			company	(e.g. allotment/		company		company
				transfer/bonus/				
				sweat equity etc.).				
1								
2								
3								
4				Not Applicable				
5								
5		/						
6								
7								
8								
9		_						
10								

iv. Shareholding of Directors and Key Managerial Personnel:

	iv. Shareholding of Directors and Key Wanagerian Lersonner.							
S.N	Name of the	Shareholdin		Date-wise increase	Cumula	-	At the end of	
о.	Director / KMP	beginning of	the year	/ decrease in	shareholding	during the	on the date of separation,	
				shareholding	year	·•	if separated during the	
				during the year			yea	r)
		No. of shares	% of total	specifying the	No. of shares	% of	No. of	% of total
			shares of	reasons for		total	shares	shares of
			the company	increase / decrease		shares of		the
			company	(e.g. allotment/		the		company
				transfer/bonus/		company		
				sweat equity etc.).				
Direc	ctors	T	T		T	T		
1	K.H.Viswanathan	-	-	-	-	-	-	-
2	Rajkumar Jain	-	-	-	-	-	-	-
3	Ramgopal Sharma	-	-	-	-	-	1	-
	S.Krishnan (Whole-				-	-	-	-
4	time Director)	-	-	-				
	Kushboo							
5	Mandawewala	-	-					
Key 1	Managerial Personnel							
	Pradeep Joshi-CS	1	-		1	-	1	-
	(as nominee of							
	Welspun Corp							
6	Limited)							

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding / accrued but not due for payment.

	Secured loans excluding deposits	Unsecured loans	Deposits	Total indebtedness
Indebtedness at the beginning of the	-			
financial year				
i. Principal Amount	Nil	Nil	Nil	Nil
ii. Interest due but not paid	-	-	-	
iii. Interest accrued but not due		-	-	-
Total (i + ii + iii)	Nil	Nil	Nil	Nil
change in indebtedness during the				
financial year.				
<ul> <li>Addition</li> </ul>	-	-	-	
<ul> <li>Reduction</li> </ul>	-	-	-	-
Net change	Nil	Nil	Nil	Nil
Indebtedness at the end of the				
financial year				
i. Principal Amount	-	-	-	-
ii. Interest due but not paid	-	-	-	-
iii. Interest accrued but not due	-	-	-	-
Total (i+ii+iii)	Nil	Nil	Nil	Nil

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL.

A. Remuneration to Managing Director, whole-time directors and/or Manager

Sr. No.	Particulars of Remuneration	Name of MD/WTD/Manager
		Whole time Director (Mr. S. Krishnan)
1	Gross Salary  a) Salary as per provisions contained in section 17(1) of the Income Tax Act 1961.	Nil
	b) Value of perquisites u/s. 17(2) Income Tax Act, 1961 c) Profits in lieu of salary under section 17(3) Income Tax Act, 1961	Nil
2	Stock Option	Nil
3	Sweat equity	Nil
4	Commission - As % of profit  Commission - Others, specify	Nil
5	Others, please specify	
	Total (A)	Nil
	Ceiling as per the Act.	1% of the Net profits of the Company (exclusive of any fees payable to directors for attending meetings of the Board or Committee thereof provided that the amount of such fees does not exceed Rs. one lakh rupees per meeting of the Board or committee thereof.)

## B. Remuneration to other directors

Sr.	Particulars of Remuneration	Naı	me of Directo	ors	Total amount
No.		RGS	KHV	RKJ	
	<ol> <li>Independent Directors</li> <li>Fee for attending board committee meetings</li> <li>Commission</li> <li>Others, please specify</li> </ol>	311,000	306,000	306,000	923,000
	Total (1)	311,000	306,000	306,000	923,000
	<ul> <li>Other Non-Executive Directors</li> <li>Fee for attending board committee meetings</li> <li>Commission</li> <li>Others, please specify</li> </ul>	KM			
	71 1	Nil			
	Total (2)	Nil			
	Total (B) = $(1 + 2)$				923,000
	Total Managerial Remuneration				923,000
	Overall Ceiling as per the Act.	fees payable Board or Co of such fees	e to directors ommittee the s does not e	s for attendir reof provide	y (exclusive of any ng meetings of the d that the amount e lakh rupees per ereof.)

# C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

Sr. No.	Particulars of Remuneration	Key Managerial Personnel			
		CEO	Company Secretary	CFO	Total
1	<ul> <li>Gross Salary</li> <li>a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961</li> <li>b) Value of perquisites u/s. 17(2) Income Tax Act, 1961</li> <li>c) Profits in lieu of salary under section 17(3) Income Tax Act, 1961</li> </ul>	Nil	Nil	Nil	Nil
2	Stock Option	Nil	Nil	Nil	Nil
3	Sweat Equity	Nil	Nil	Nil	Nil
4	Commission - As % of profit - Others, specify	Nil	Nil	Nil	Nil
5	Others, please specify <b>Total</b>	NIL	NIL	NIL	NIL

## VII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES:

Type	Section of the	Brief Description	Details of penalty/	Authority [RD/	Appeal made,			
	Companies		punishment/	NCLT/	if any			
	Act		compounding	COURT]	(give			
			fees imposed		details)			
A. COMPANY								
Penalty	N.A.	N.A.	N.A.	N.A.	N.A.			
Punishment	N.A.	N.A.	N.A.	N.A.	N.A.			
Compounding	N.A.	N.A.	N.A.	N.A.	N.A.			
B. DIRECTORS	}							
Penalty	N.A.	N.A.	N.A.	N.A.	N.A.			
Punishment	N.A.	N.A.	N.A.	N.A.	N.A.			
Compounding	N.A.	N.A.	N.A.	N.A.	N.A.			
C. OTHER OFFICERS IN DEFAULT								
Penalty	N.A.	N.A.	N.A.	N.A.	N.A.			
Punishment	N.A.	N.A.	N.A.	N.A.	N.A.			
Compounding	N.A.	N.A.	N.A.	N.A.	N.A.			

## INDEPENDENT AUDITORS' REPORT

To the Members of Welspun Tradings Limited

## Report on the Financial Statements

1. We have audited the accompanying financial statements of Welspun Tradings Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2016, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

2. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements to give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and Accounting Standard 30, Financial Instruments: Recognition and Measurement issued by the Institute of Chartered Accountants of India to the extent it does not contradict any other accounting standard referred to in Section 133 of the Act read with Rule 7 of Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

- Our responsibility is to express an opinion on these financial statements based on our audit.
- We have taken into account the provisions of the Act and the Rules made thereunder including the accounting standards and matters which are required to be included in the audit report.
- We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by

Price Waterhouse Chartered Accountants LLP, 252, Veer Savarkar Marg, Shivaji Park Mumbai - 400 028

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Registered office and Head office; Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi 110 002

Price Waterhouse (a Partnership Firm) converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no; LLPIN AAC-5001) with effect from July 25, 2014. Post its conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration

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INDEPENDENT AUDITORS' REPORT To the Members of Welspun Tradings Limited Report on the Financial Statements Page 2 of 3

the Company's Directors, as well as evaluating the overall presentation of the financial statements.

7. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Opinion

8. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2016, and its profit and its cash flows for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

- 9. As required by 'the Companies (Auditor's Report) Order, 2016', issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act (hereinafter referred to as the "Order"), and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure B a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 10. As required by Section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on March 31, 2016 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2016 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure A.
- (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:



INDEPENDENT AUDITORS' REPORT To the Members of Welspun Tradings Limited Report on the Financial Statements Page 3 of 3

- i. The Company has disclosed the impact, if any, of pending litigations as at March 31, 2016 on its financial position in its financial statements.
- ii. The Company has long-term contracts as at March 31, 2016 for which there were no material foreseeable losses. The Company does not have any long-term derivative contracts as at March 31, 2016.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company during the period ended March 31, 2016

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: (FRN 012754N/N500016)

Mehul Desai

Partner

Membership Number: 103211

Place: Mumbai Date: May 3, 2016

## Annexure A to Independent Auditors' Report

Referred to in paragraph [10(f)] of the Independent Auditors' Report of even date to the members of Welspun Tradings Limited on the financial statements for the year ended March 31, 2016.

Page 1 of 2

## Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Act

1. We have audited the internal financial controls over financial reporting of Welspun Tradings Limited ("the Company") as of March 31, 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.



## Annexure A to Independent Auditors' Report

Referred to in paragraph [10(f)] of the Independent Auditors' Report of even date to the members of Welspun Tradings Limited on the financial statements for the year ended March 31, 2016.

Page 2 of 2

#### Meaning of Internal Financial Controls Over Financial Reporting

6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

8. In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place: Mumbai

Date: May 3, 2016

Mehul Desai Partner

Membership No. 103211

#### Annexure B to Independent Auditors' Report

Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of Welspun Tradings Limited on the financial statements as of and for the year ended March 31, 2016 Page 1 of 2

- (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
  - (b) The fixed assets of the Company have been physically verified by the Management during the year and no material discrepancies have been noticed on such verification. In our opinion, the frequency of verification is reasonable.
  - (c) The Company does not own any immovable properties as disclosed in Note No. 10 on fixed assets to the financial statements. Therefore, the provisions of Clause 3(i)(c) of the said Order are not applicable to the Company.
- ii. The physical verification of inventory has been conducted at reasonable intervals by the Management during the year. The discrepancies noticed on physical verification of inventory as compared to book records were not material.
- iii. The Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under Section 189 of the Act. Therefore, the provisions of Clause 3(iii), (iii)(a), (iii)(b) and (iii)(c) of the said Order are not applicable to the Company.
- iv. The Company has not granted any loans or made any investments, or provided any guarantees or security to the parties covered under Section 185 and 186. Therefore, the provisions of Clause 3(iv) of the said Order are not applicable to the Company.
- v. The Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the Rules framed there under to the extent notified.
- vi. Pursuant to the rules made by the Central Government of India, the Company is not required to maintain cost records as specified under Section 148(1) of the Act in respect of its products.
- vii. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is regular in depositing the undisputed statutory dues, including provident fund, income tax, sales tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, with the appropriate authorities.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, there are no dues of wealth tax and cess, sales tax, duty of customs, duty of excise which have not been deposited on account of any dispute. The particulars of dues of income tax, service tax and value added tax as at March 31, 2016 which have not been deposited on account of a dispute, are as follows:

Name of	Nature of dues	Amount	Period to which	Forum where the
the statute		(Rs.)	the amount relates	dispute is pending
Gujarat Value Added Tax Act, 2003	Interest	1,522,989	2009-10	Joint Commissioner of Commercial Taxes
Income Tax Act 1961	Income Tax	474,000	2010-11	Dy. Commissioner of Income Tax



Annexure B to Independent Auditors' Report

Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of Welspun Tradings Limited on the financial statements for the year ended March 31, 2016 Page 2 of 2

- viii. According to the records of the Company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of loans or borrowings to any financial institution or bank. The Company does not have any loans or borrowings from Government nor has it issued any debentures as at the balance sheet date.
- The Company has not raised any moneys by way of initial public offer, further public offer (including debt instruments) and term loans. Accordingly, the provisions of Clause 3(ix) of the Order are not applicable to the Company.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the Management.
- xi. The Company has not paid/ provided for managerial remuneration. Accordingly, the provisions of Clause 3(xi) of the Order are not applicable to the Company.
- xii. As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the provisions of Clause 3(xii) of the Order are not applicable to the Company.
- xiii. The Company has entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of the Act. The details of such related party transactions have been disclosed in the financial statements as required under Accounting Standard (AS) 18, Related Party Disclosures specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- xiv. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, the provisions of Clause 3(xiv) of the Order are not applicable to the Company.
- xv. The Company has not entered into non cash transactions with its director, in compliance with the provisions of Section 192 of the Act.
- xvi. The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, the provisions of Clause 3(xvi) of the Order are not applicable to the Company.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: (FRN 012754N/N500016)

Place: Mumbai

Date: May 3, 2016

Mehul Desai Partner

Membership Number: 103211

Particulars	Note	2016	2015		
EQUITY AND LIABILITIES					
Shareholders' funds					
Share capital	3	50,134,020	50,134,020		
Reserves and surplus	4	521,948,679	481,815,362		
Non-current liabilities					
Long-term provisions	5	1,403,096	1,353,383		
Current liabilities					
Short-term borrowings Trade payables	6	1,865,872,846			
Total outstanding dues of micro enterprises and small enterprises and	7	:Re	-		
Total outstanding dues of creditors other than micro enterprises and		997,043,985	5,952,052,730		
small enterprises	7				
Other current liabilities .	8	2,761,291,743	44,325,990		
Short-term provisions	9	40,914,533	15,340,124		
TOTAL		6,238,608,902	6,545,021,609		
ASSETS					
Non-current assets					
Fixed assets	1 1				
Tangible assets	10	2,137,493	2,590,195		
Intangible assets	10	9,761	15,915		
Non-current investments	11	3,361,177	3,361,177		
Deferred tax assets (Net)	12	1,160,521	623,185		
Long-term loans and advances	13	191,552,798	468,992,506		
Other non-current assets	14	100 market 1	40,393,815		
Current assets					
Current investment	15	180,000,000	-		
Inventories	16	*	26,997,442		
Trade receivables	17	251,855,632	4,752,402,172		
Cash and bank balances	18	3,306,898,637	126,594,354		
Short-term loans and advances	19	2,260,229,819	1,109,525,280		
Other current assets	20	41,403,064	13,525,568		
TOTAL		6,238,608,902	6,545,021,609		
			-,-,-,-		

The accompanying notes are an integral part of the financial statements.

As per our attached report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No. : 012754N / N500016

Mehul Desai Partner

Membership No. 103211

For and on behalf of the Board

S Krishnan Whole Time Director

Din: 06829167

Pradeep Joshi Company Secretary Rajkumar Jain Director

Din: 00026544

Lus Lus

Date: May 3, 2016

Mumbai

#### WELSPUN TRADINGS LIMITED

Statement of Profit and Loss for the year ended March 31

(Amount in Rupees)

Particulars	Note	2016	2015
Revenue from operations	21	12,386,286,570	26,495,404,918
Other income	22	136,829,381	14,493,411
Total revenue		12,523,115,951	26,509,898,329
Expenses:			
Purchases of stock-in-trade	23	10,154,032,753	21,716,433,799
Changes in inventories of stock-in-trade	24	26,997,442	237,047,580
Employee benefits expense	25	49,081,516	42,084,481
Other expenses	26	2,047,736,846	4,317,636,784
Total expenses		12,277,848,557	26,313,202,644
Profit before depreciation/amortization, finance costs and tax		245,267,394	196,695,685
Depreciation and amortization expense	10	472,723	466,427
Finance costs	27	120,320,983	68,692,000
Profit before tax		124,473,688	127,537,258
Tax expense:			
Current tax		43,312,600	44,197,384
Deferred tax		(537,336)	(673,159)
Total Tax expenses		42,775,264	43,524,225
Profit for the year		81,698,424	84,013,033
Earnings per equity share: [Nominal value per Share Rs. 10 (March 31, 2015: Rs. 10)] Basic and Diluted	35	16.30	16.76
The accompanying notes are an integral part of the financial statements.			

As per our attached report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No.: 012754N / N500016

Mehul Desai Partner

Date: May 3, 2016

Mumbai

Membership No. 103211

For and on behalf of the Board

S Krishnan Whole Time Director Din: 06829167

Pradeep Joshi Company Secretary Rajkumar Jain Director Din: 00026544

TRADING S

(Amount in Rupees)

		Amount in Rupees)
Particulars	2016	2015
CASH FLOW FROM / (USED IN) OPERATING ACTIVITIES		
Net Profit before tax	124,473,688	127,537,258
Adjustments for:		and the second s
Depreciation	472.723	466,427
Dividend income	(59,231)	(2,625,563
Interest expenses	515,994	12,050,140
Discounting Charges		
Interest Income	119,804,989	56,641,860
Provision for doubtful debts	(124,511,932)	(9,697,192
STATE OF THE STATE		1,947,477
Provision for doubtful debts written back	(1,905,505)	et men en
Loss on Sale Fixed Assets	(8)	157
Profit on sale of investments	(12,258,210)	=
Exchange adjustments (Net)	(116,019,553)	16,415,904
Operating Profit/ (Loss) before working capital changes Adjustments for	(9,487,045)	202,736,468
Trade and other receivables	390,634,027	(2,496,854,951
Inventories	26,997,442	207,059,467
Trade and other payables	(2,103,268,519)	4,658,355,821
	(1,685,637,050)	2,368,560,337
Cash generated from operations	(1,695,124,095)	2,571,296,805
Taxes paid (net)		
Net cash generated from/ (used in) operating activities (A)	(47,430,836)	(37,071,009
wet cash generated from (used in) operating activities (A)	(1,742,554,931)	2,534,225,796
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(16,659)	(108,139)
Sale of fixed assets	2,800	2,800
Interest received	81,539,300	3,184,536
Dividend received	59,231	2,625,563
Proceeds from maturity of fixed deposit	33,231	21,800,000
Investment in mutual funds	(180,000,000)	21,000,000
Profit on sale of investments	12,258,210	
Tront on sale of investments	12,238,210	
Net cash (used in)/ from investing activities (B)	(86,157,118)	27,504,760
CASH FLOW FROM / (USED IN) FINANCING ACTIVITIES		
Interest paid (Net)	(515,994)	(12,050,140)
Discounting charges	(119,804,989)	(56,641,860)
Proceeds from Bank (Short Term Loans)	1,865,872,846	(00,011,000)
Repayment of short term borrowings	1,000,072,040	(2,396,600,000)
Net cash from/ (used in) financing activities (C )	1,745,551,863	(2,465,292,000)
Tel see sim (account) interioring activities (0)	1,740,001,003	(2,405,252,000)
Net changes in Cash and Cash equivalents (A+B+C)	(83,160,186)	96,438,556
Cash and cash equivalents at the beginning of the year	98,394,354	1,955,798
Cash and cash equivalent at the end of the year	15,234,168	98,394,354

#### Notes

1. The cash flow has been prepared under the "Indirect Method" as set out in Accounting Standard-3 on Cash flow statements issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Chartered Accountants LLP Firm Registration No.: 012754N / N500016

Mehul Desai Partner

Membership No. 103211

For and on behalf of the Board

S. Krishnan Whole Time Director Din: 06829167 Rajkumar Jain Director Din : 00026544

Pradeep Joshi Company Secretary

Date: May 3, 2016

Mumbai

#### Welspun Tradings Limited

Notes forming part of the financial statements as on and for the year ended March 31,2016

#### 1 General Information

Welspun Tradings Limited (the "Company"), a wholly owned subsidiary of Welspun Corp Limited, is engaged in the business of trading and Marketing of steel pipes and coils.

#### 2 Summary of Significant Accounting Policies

#### a Basis of Accounting

The Financial Statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. Pursuant to section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, till the standards of accounting or any addendum thereto are prescribed by Central Government in consultation and recommendation of the National Financial Reporting Authority, the existing Accounting Standards notified under the Companies Act, 1956 shall continue to apply. Consequently, these financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and other relevant provisions of the Companies Act, 2013. The Ministry of Corporate Affairs (MCA) has notified the Companies (Accounting Standards) Amendment Rules, 2016 vide its notification dated 30 March 2016. The said notification read with Rule 3(2) of the Companies (Accounting Standards) Rules, 2006 is applicable to accounting period commencing on or after the date of notification i.e. 1 April 2016

All assets and liabilities have been classified as current or non-current as per the Company's operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. The Company has ascertained its operating cycle as 12 months for the purpose of current – non current classification of assets and liabilities.

#### b Tangible Assets

Tangible Assets are stated at acquisition cost, net of accumulated depreciation and accumulated impairment losses. Subsequent expenditures related to an item of fixed asset are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance.

Depreciation is provided on a pro-rata basis on the straight-line method over the estimated useful lives of the assets based on a technical evaluation done by management's expert. The useful lives are equal to the those prescribed under Schedule II to the Companies Act, 2013, in order to reflect the actual usage of the assets.

Asset	Useful Lif
Office Equipment	3 Years
Computers	3 Years
Furniture and Fixtures	10 Years
Vehicle	8 Years

#### c Intangible assets

Intangible assets are stated at acquisition cost, net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortised on a straight line basis over their estimated useful lives.

Asset	Useful Lif
Computer Software	5 Years

#### d Impairment of Assets

Assessment is done at each Balance Sheet date as to whether there is any indication that an asset (tangible and intangible) may be impaired. For the purpose of assessing impairment, assets are grouped at the levels for which there are separately identifiable cash flows (cash generating unit). If any such indication exists, an estimate of the recoverable amount of the asset/cash generating unit is made. Assets whose carrying value exceeds their recoverable amount are written down to the recoverable amount. Recoverable amount is higher of an asset's or cash generating unit's net selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Assessment is also done at each Balance Sheet date as to whether there is any indication that an impairment loss recognised for an asset in prior accounting periods may no longer exist or may have decreased. An impairment loss is reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had previously been recognised.

#### e Investments

Investments that are readily realisable and are intended to be held for not more than one year from the date, on which such investments are made, are classified as current investments. All other investments are classified as long term investments. Current investments are carried at cost or fair value, whichever is lower. Long-term investments are carried at cost. However, provision for diminution is made to recognise a decline, other than temporary, in the value of the investments, such reduction being determined and made for each investment individually.

#### f Inventories

Inventories are stated at lower of cost and net realisable value. The cost of stock-in-trade comprises of specific procurement cost and other direct costs. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.





#### g Foreign Currency Transactions

#### (a) Initial Recognition

On initial recognition all foreign currency transactions are recorded by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

#### (b) Subsequent Recognition

As at the reporting date non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. All non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined. All monetary assets and liabilities in foreign currency are restated at the end of accounting period.

- (c) All monetary assets and liabilities in foreign currency are restated at the end of accounting period. With respect to long-term foreign currency monetary items the Company has adopted following policy:
  - i) Foreign exchange difference on account of a depreciable asset is adjusted in the cost of the depreciable asset which would be depreciated over the balance life of the asset.
  - ii) In other cases the foreign exchange difference is accumulated in a Foreign Currency Monetary Item Translation Difference Account and amortised over the balance period of such long term asset/ liability.

A monetary asset or liability is termed as a long-term foreign currency monetary item if the asset or liability is expressed in a foreign currency and has a term of 12 months or more at the date of origination of the asset or liability.

#### h Derivative Instruments and hedge accounting

- (a) In respect of forward exchange contracts other than forward exchange contracts in respect of firm commitments and highly probable forecast transactions the premium or discount arising at the inception of forward exchange contract is amortised as expense or income over the life of the contract. Exchange differences on such contracts are recognised in the Statement of Profit and Loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such a forward exchange contract is recognised as income or as expense for the period.
- (b) In respect of forward exchange contracts taken to hedge the risks associated with foreign currency fluctuations relating to firm commitments and highly probable forecast transactions and interest rate swaps the Company has adopted Accounting Standard 30 'Financial Instruments: Recognition and Measurement". Accordingly forward exchange contracts relating to firm commitments and highly probable forecast transactions and interest rate swaps are fair valued at each reporting date.
- (c) Changes in the fair value of these hedging instruments that are designated and considered as effective hedges of highly probable forecasted transactions are recognised directly in shareholders' funds under 'Hedging Reserve Account' to be recognised in the Statement of Profit and Loss when the underlying transaction occurs.

#### i Revenue recognition

- (a) Sale of goods: Sales are recognised when the significant risks and rewards of ownership in the goods are transferred to the buyer as per the terms of the contract.
- (b) Export Benefits: Status Holder Incentive scheme and Incremental incentive are accounted on accrual basis.

#### Other Income

- (c) Dividend income is recognised when the right to receive dividend is established.
- (d) Interest income is recognized on a time proportion basis taking into account outstanding amount and the applicable interest rates

#### Employee Benefits

Provident Fund. Contribution towards provident fund for employees is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis.

Superannuation Fund: Contribution towards superannuation fund for certain employees is made to SBI Life Insurance Company where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from contribution made on monthly basis.

Gratuity: The Company provides for gratuity, a defined benefit plan (the "Gratuity Plan") covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/ gains are recognised in the Statement of Profit and Loss in the year in which they arise.

Compensated Absences: Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year end are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of the year end are treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/ gains are recognised in the Statement of Profit and Loss in the year in which they arise.





#### Welspun Tradings Limited

Notes forming part of the financial statements as on and for the year ended March 31,2016

#### k Operating Leases

Leases in which significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the statement of Profit and Loss on a straight-line basis over the period of the lease.

#### Provisions, contingent liabilities and contingent assets

Provisions: Provisions are recognised when there is a present obligation as a result of a past event, it is possible that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date and are not discounted to its present value.

Contingent Liabilities: Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

#### m Current and Deferred Tax

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period. Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the taxation laws prevailing in the respective jurisdictions.

Deferred tax is recognised for all the timing differences, subject to the consideration of prudence in respect of deferred tax assets. Deferred tax assets are recognised and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. At each Balance Sheet date, the Company reassesses unrecognised deferred tax assets, if any.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

#### n Earnings Per Share

- (a) Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. Earnings considered in ascertaining the Company's earnings per share is the net profit for the period after deducting preference dividends and any attributable tax thereto for the period if any.
- (b) The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events such as bonus shares other than the conversion of potential equity shares that have changed the number of equity shares outstanding without a corresponding change in resources.
- (c) For the purpose of calculating diluted earnings per share the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares except when the results would be anti-dilutive.

#### O Cash and Cash Equivalents

In the cash flow statement, cash and cash equivalents include cash in hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.

#### p Use of Estimates

The preparation of the financial statements requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities disclosure of contingent liabilities as at the date of the financial statements and the reported amount of revenue and expenses of the year. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results could differ from those estimates and in such case the difference is recognised when known or materialised.





#### 3. Share Capital

The second second	Contract of the Contract of th		
(Amoi	mat ir	Dun	(acc)
MILLO	J1 11 II	LIVUL	ees,

	I/AI	Hourit in Nupees)
Particular	2016	2015
Authorised 5,050,000 (March 31, 2015: 5,050,000) Equity Shares of Rs. 10 each	50,500,000	50,500,000
Total	50,500,000	50,500,000
Issued, subscribed and fully paid up shares 5,013,402 (March 31, 2015: 5,013,402) Equity Shares of Rs. 10 each fully paid up	50,134,020	50,134,020
Total	50,134,020	50,134,020

#### a) Reconciliation of number of shares

	2016		2015	
Particular	Number of Shares	Amount Rs.	Number of Shares	Amount Rs.
Equity shares outstanding as at the beginning of the year Add: Shares Issued during the year Equity shares outstanding as at the end of	5,013,402	50,13 <mark>4</mark> ,020 -	5,013,402	50,134,020
the year	5,013,402	50,134,020	5,013,402	50,134,020

#### b) Rights, Preferences and restrictions attached to shares

Equity Shares: The company has one class of equity shares having a par value of Rs.10 per share. Each shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion of their shareholding.

#### c) Shares held by the holding Company:

(Amount in Rupees)

Name of Shareholder	2016	2015
Welspun Corp Limited 5,013,402 (March 31, 2015: 5,013,402) equity shares	50,134,020	50,134,020
Total	50,134,020	50,134,020

d) Details of shares held by shareholders holding more than 5% of the aggregate shares in the Company

Name of Shareholders	2016		2015	
	Number of Shares	%	Number of Shares	%
Welspun Corp Limited	5,013,402	100	5,013,402	100
TOTAL	5,013,402	100	5,013,402	100

#### 4. Reserves and Surplus

Particular	2016	2015
Hedging Reserve		
Balance as at the beginning of the year	11,956,000	
Add: Additions during the year	(41,565,107)	11,956,000
Balance as at the end of the year [Refer note 36(b)]	(29,609,107)	11,956,000
Surplus in the Statement of Profit and Loss		
Balance as at the beginning of the year	469,859,362	385,846,329
Add: Profit for the year	81,698,424	84,013,033
Balance as at the end of the year	551,557,786	469,859,362
Total	521,948,679	481,815,362





#### 5. Long-term provisions

(Amount in Rupees)
2015

Particular	2016	2015
Provision for compensated absenses (Refer note 29C)	1,403,096	1,353,383
Total	1,403,096	1,353,383

#### 6. Short-term borrowings

(Amount in Punces)

	(7.0	nount in Rupees)
Particulars	2016	2015
Unsecured		
Working capital loan from banks		
- Foreign currency	1,865,872,846	3=3
(Out of the above loan Rs. 872,047,846 is backed by corporate guarantee given by		
Welspun Corp Limited, the parent Company)	1	
The above loan includes USD 15,000,000 at an interest rate of Libor+0.50% and	- 1	
USD 13,161,993 at an interest rate of Libor+1% from banks]		
Total	1,865,872,846	

#### 7. Trade Payables

(Amount in Rupees)

Particulars	2016	2015	
(a) Total outstanding dues of micro enterprises and small enterprises and     (b) Total outstanding dues of creditors other than micro enterprises and small enterprises	997,043,985	5,952,052,730	
Total	997,043,985	5,952,052,730	

Disclosure of payable to suppliers as defined under the "Micro, Small and Medium Enterprise Development Act, 2006" is based on the information available with the Company regarding the status of registration of such suppliers under the said Act, as per the intimation received from them on request made by the Company. There are no overdue principal amounts / interest payable amounts for delayed payments to such vendors at the Balance Sheet date. There are no delays in payment made to such suppliers during the year or any earlier years and accordingly there is no interest paid or outstanding interest in this regard in respect of payments made during the year or brought forward from previous year.

#### 8. Others current liabilities

(Amount in		
Particulars	2016	2015
Other Payables		
Statutory dues including provident fund and tax deducted at source	1,259,829	1,121,763
Advances from customers	2,759,911,688	43,091,032
Employee benefits payable	120,226	113,195
Total	2,761,291,743	44,325,990

#### 9. Short-term provisions

Particulars	2016	2015
Provision for employee benefits (Refer note 29C) Provision for compensated absences Other Provisions	23,662	13,749
Provision for Taxation (net of advance tax of Rs. 32,030,836, previous year Rs. 28,871,009)	11,281,764	15,326,375
Mark to market losses on forward contracts	29,609,107	55
Total	40,914,533	15,340,124





#### 11. Non-current investments

(Amount in Rupee					
	- 1	 D	Sec.	or condi-	/ A

Particulars	2016	2015
Trade Investments		
(Unquoted, valued at cost unless stated otherwise)		
Investment in Subsidiary Welspun Middle East DMCC	2 201 177	2 201 177
[200 shares (March 31, 2015: 200 shares) of AED. 1,000 each fully paid up]	3,361,177	3,361,177
Total	3,361,177	3,361,177

## 12. Deferred tax assets (Net)

(Amount in Rupees)

Particulars	2016	2015	
Deferred Tax Assets			
Provision for doubtful debts and advances	670,648	661,948	
Provision for Retirement benefits	493,773		
Less: Deferred Tax Liabilities			
Depreciation	3,900	38,763	
Total	1,160,521	623,185	

#### 13. Long-term loans and advances

(Amount in Rupees)

(Amount I			
Particulars	2016	2015	
(Unsecured, considered good)			
Security deposits	2,010,000	2,010,000	
Loan to Welspun Middle East DMCC	** ***	129,178,563	
Sales tax deposit	80,025	80,025	
Balances with Government authorities	187,674,691	336,009,461	
Advance Tax (Net of Provision of Rs.169,579,103 previous year Rs. 125,381,719)	1,788,082	1,714,457	
Total	191,552,798	468,992,506	

#### 14. Other non-current assets

(Amount in Rupees)

Particulars	2016	2015
Long term deposits with banks with maturity period of more than twelve months [Including Accrued Interest Rs. Nil (March 31, 2015: Rs. 4,363,508)]	-	40,393,815
Total		40,393,815

## 15. Current investment

(Amount in Rupees)

Particulars	2016	2015
Unquoted	120	
Mutual fund		
SBI Premier Liquid Fund - Regular Plan - Growth		
75,854.984 Units (March 31, 2015: Nil)	180,000,000	Ę
Total	180,000,000	-

## 16. Inventories

Particulars	2016	2015
Stock-in-trade (Valued at lower of cost and net realisable value)		26,997,442
Total	<u></u>	26,997,442
Details of stock-in-trade Coated Pipe - Lsaw	-	26,997,442
Total		26,997,442





## 17. Trade Receivables

(Amount	in	Ru	pees)	

Particulars	2016	2015	
Unsecured, considered good			
Outstanding for a period exceeding 6 months from the date			
they are due for payment	165,638	23,946,746	
Others	251,689,994	4,728,455,426	
	251,855,632	4,752,402,172	
Unsecured, considered doubtful			
Outstanding for a period exceeding 6 months from the date			
they are due for payment	41,972	41,972	
Others	-	1,905,505	
	41,972	1,947,477	
Less: Provision for doubtful debts	41,972	1,947,477	
	-		
Total	251,855,632	4,752,402,172	

#### 18. Cash and Bank Balances

(Amount in Rupees)

Particulars	2016	2015
Cash and cash equivalents		
Cash on hand	67,121	16,114
Bank balances:		
In current accounts	15,167,047	98,378,240
	15,234,168	98,394,354
Other bank balances		
Deposits with maturity more than three months but less than twelve months	3,291,664,469	28,200,000
Total	3,306,898,637	126,594,354

#### 19. Short-term loans and advances

(Amount in Rupees)

Particulars	2016	2015
(Unsecured, considered good)		
Loans and advances to related parties (Refer note 30)		
Advances to Welspun Corp Limited, the parent Company	1,778,809.601	g
Loan to Welspun Middle East DMCC	139,246,013	=
Other loans and advances		
Advance to employees	428,580	587,638
Prepaid expenses	12,875,674	68,399,417
Balances with Government Authorities	326,438,897	1,040,381,883
Less: Provision for doubtful advances	1,895,869	1,895,869
	324,543,028	1,038,486,014
Loans and advances to others	4,326,923	2,052,211
Total	2,260,229,819	1,109,525,280

#### 20. Other current assets

Particulars	2016	2015
Mark to market gain on forward contract Interest accrued on	-	11,956,000
Fixed deposits	41,403,064	446,564
Others	ā	1,123,004
Total	41,403,064	13,525,568





## 21. Revenue from Operation

		(Amount in Rupees)
Particulars	2016	2015
(a) Sale of Products		
Export Sales - stock-in-trade	12,383,908,397	26,483,914,399
	12,383,908,397	26,483,914,399
(b) Other Operating Revenue		
Inspection charges	- 1	11,490,519
Provision no longer required written back	1,905,505	=
Other Operating Income	472,668	<u>=</u>
	2,378,173	11,490,519
Total	12,386,286,570	26,495,404,918
Details of sale of stock-in-trade		
Bare Pipe - Lsaw	5,951,287,671	16,958,947,192
Coated Pipe - Lsaw	5,876,885,367	9,524,967,207
Coated Pipe - Hsaw	399,410,797	÷.
Coils	156,324,562	5.
Total	12,383,908,397	26,483,914,399

## 22. Other Income

(Amount in Rupees)

Particulars	2016	2015
Interest income on		
Fixed deposits	51,218,863	3,800,930
Others	73,293,069	5,896,262
Dividend income from others	59,231	2,625,563
Net gain on foreign currency transaction and translation	-	2,167,248
Net gain on sale of current investment	12,258,210	
Miscellaneous income	8	3,408
Total	136,829,381	14,493,411

#### 23. Purchases of stock-in-trade

(Amount in Rupees)

Particulars	2016	2015
Purchase of stock-in-trade	10,154,032,753	21,716,433,799
Total	10,154,032,753	21,716,433,799

## 24. Changes in inventories of stock-in-trade

(Amount in Rupees)

Particulars	2016	2015
Stock-in-trade at the beginning of the year Less: Stock-in-trade at the end of the year	26,997,442	264,045,022 26,997,442
Total	26,997,442	237,047,580

## 25. Employee benefits expenses

Particulars	2016	2015
Salary, wages and bonus	45,138,750	39,477,604
Contribution to provident and other funds (Refer note 29A)	2,447,858	2,210,195
Gratuity (Refer note 29B)	1,184,166	50,064
Staff welfare expenses	310,742	346.618
Total	49,081,516	42,084,481





## 26. Other expenses

(Amount	

Particulars	2016	2015
Coating and other job charges	505,698,272	2,128,352,464
Commission on sales	667,231,915	699,172,701
Freight, material handling and transportation	798,242,178	1,367,050,179
Rent	4,535,760	4,525,906
Product compensation and claims	32,663,808	76,728,240
Insurance	1,044,536	940,283
Rates and taxes	441,952	200,075
Travelling and conveyance	9,300,040	7,820,988
Directors' sitting fees	1,050,060	780,900
Auditors remuneration		
Audit fee	1,700,000	1,200,000
Tax audit fee	300,000	300,000
Other services	200,000	79,225
Reimbursement of expenses	24,598	**************************************
Expenditure towards corporate social responsibility activities (Refer note 37)	2,230,908	1,635,579
Legal and professional fees	8,379,751	20,260,511
Membership and subscription	725,017	690,562
Communication	518,934	523,759
Net loss on foreign currency transaction and translation	6,502,347	= = = = = = = = = = = = = = = = = = =
Provision for doubtful debt	<u>~</u> 0	1,947,477
Miscellaneous expenses	6,946,770	5,427,935
Total	2,047,736,846	4,317,636,784

## 27. Finance costs

Particulars	2016	2015
Interest expense on borrowing Discounting and bank charges	515,994 119,804,989	12,050,140 56,641,860
Total	120,320,983	68,692,000





WELSPUN TRADINGS LIMITED Notes forming part of the financial statements as on and for the year ended March 31

10. Fixed assets

		Gross Block	Block			Depreciation	Depreciation/Amortisation		Net	Net Block
Particulars	As at April 1, 2015	Additions	Deletions	As at March 31, 2016	As at April 1, 2015	Additions	Deletions	As at March 31, 2016	As at March 31, 2016	As at March 31, 2015
Tangible assets Furniture & Fixture	285,050	) <b>a</b>	SP:	285,050	230,806	6,743	Ë	237,549	47,501	54,244
Vehicle	3,120,195	10	E	3,120,195	724,057	382,973	i	1,107,030	2,013,165	2,396,138
Office Equipments	205,098	16,659	3,500	218,257	87,849	58,460	708	145,601	72,656	117,249
Computers	83,415	81	â	83,415	60,851	18,393	Ē	79,244	4,171	22,564
Total (A)	3,693,758	16,659	3,500	3,706,917	1,103,563	466,569	708	1,569,424	2,137,493	2,590,195
Intangible assets										
Computer Software	30,769	ΣΠ	302	30,769	14,854	6,154	ř.	21,008	9,761	15,915
Total (B)	30,769		(IE	30,769	14,854	6,154	•	21,008	9,761	15,915
		20								
Total (A+B)	3,724,527	16,659	3,500	3,737,686	1,118,417	472,723	708	1,590,432	2,147,254	2,606,110
Previous Year	3,619,887	108,140	3,500	3,724,527	652,532	466,427	543	1,118,416		

## Note:

Consequent to the enactment of the Companies Act, 2013 (the Act) and its applicability for accounting periods commencing from April 1, 2014, the Company had, wherever required, to reflect the actual usage, realigned the remaining useful lives of few assets in accordance with the provisions prescribed under Schedule II to the Act during the year ended March 31, 2015.

As a result of above change, depreciation for the previous year was higher by Rs.66.698 and profit before tax for the previous year was lower by Rs. 66,698 with a consequential impact on profit after tax for the previous year.





#### 28. Contingent liability and other commitments

Disputed indirect taxes

Particulars

#### (i) Contingent liability

(Amount in Rupees)

2016 2015

3,155,533 -

(i) It is not practicable for the Company to estimate the limings of cash outflows, if any, in respect of above pending resolution of the respective proceedings.

proceedings.

(ii) The Company does not expect any reimbursements in respect of the above contingent liabilities.

#### (ii) Other commitments

(Amount in Rupees)

Particulars	2016	2015
Total amount payable by the Company under a non-cancellable agreement with a vendor	16,053,186	16,899,371

The company has committed to provide continued need based financial support to its wholly owned subsidiary.

## 29. Disclosures under Accounting Standard 15 (Revised 2005) "Employee Benefits"

#### (A) Defined Contribution Plans

Provident Fund

The Company has recognised the following amounts in the Statement of Profit and Loss for the year:

(Amount in Rupees)

Particulars	2016	2015
Contribution to Provident Fund	1,720,196	1,548,173
Contribution to Pension Scheme	402,361	405,692
Contribution to Superannuation Scheme	325,301	256,330
	2,447,858	2,210,195

#### (B) Defined Benefit Plans Gratuity :

Particulars	2016	2015
Discount Rate	(% p.a.) 7.99	(% p.a.) 7.85
Rate of Return on Plan Assets	8.00	8.00
Salary Escalation rate	5.00	5.00

#### (i) Changes in Present value of Obligation

(Amount in Rupees)

Particulars	2016	2015
Present value of Obligation at the beginning of the year	2,860,262	2,122,402
Interest Cost	224,531	209,403
Current Service Cost	506,023	817,074
Benefit paid	(545,959)	(165,877)
Actuarial (Gains)/ Loss	777,206	(122,740)
Present value of Obligation at the end of the year	3,822,063	2,860,262

## (ii) Changes in Fair value of Plan Assets

(Amount in Rupees)

	(Fundam in Fulpes		
Particulars	2016	2015	
Present value of Plan Assets at the beginning of the year	4,711,321	4,023,525	
Expected Return on Plan Assets	376,906	333,983	
Contribution made	100	(96)	
Benefit paid	(545,959)	(165,877)	
Actuarial Gain/ (Loss)	(53,312)	519,690	
Present value of Plan Assets at the end of the year	4,488,956	4,711,321	

#### (iii) Assets recognised in the Balance Sheet

Particulars	2016	2015
Present value of Obligation	3,822,063	2,860,262
Fair Value of Plan Assets	4,488,956	4,711,321
Asset recognised in the Balance Sheet	666,893	1,851,059
Recognised under:		
Short Term loans and advances (Note 19)	666,893	1,851,059





#### Expenses recognised in the Statement of Profit and Loss (iv)

	-1	(Amount in Rupees)	
Particulars	2016	2015	
Current Service Cost	506,023	817,074	
Expected Return on Plan Assets	(376,906)	(333,983)	
Interest Cost	224,531	209,403	
Net Actuarial (Gain)/ Loss	830,518	(642,430)	
Total Expenses recognised in the Statement of Profit and Loss	1,184,166	50,064	

#### (v) Disclosure as required under Para 120 (n) of AS - 15 \* :

(Amount in Rupees)

				( minoring in traposo)	
Particulars	2016	2015	2014	2013	
Present value of the Defined Benefit Obligation	3,822,063	2,860,262	2,122,402	4,203,816	
Fair value of Plan Assets as at the end of the year	4,488,956	4,711,321	4,023,525	4,203,816	
Surplus/(Deficit) in the Plan	666,893 1,851,059 (1,901,123		(1,901,123)	950	
On Plan Liabilities	777,206	(134,424)	(2,623,732)	(679,668	
On Plan Assets	(53,312)	277,656	(100,588)	A	
Total Experience Adjustment	830,518	(412,080)	(2,523,144)	(679,668	

<sup>\*</sup> Employees enrolled in the year 2012-13 hence the data is provided for four years

#### C.) Other employee benefit plan:

Particulars	2016	2015	
Provision for Compensated absences	1,426,758	1,367,132	

#### 30. Related party disclosures

a) Enterprises where control exist and with whom transaction have taken place during the year.

Holding Company

11

Welspun Corp Limited Subsidiary Company Welspun Middle East DMCC

Fellow subsidiaries Ш

Welspun Tubular LLC Welspun Middle East Pipe LLC

b) Individuals owning, directly or indirectly, an interest in the voting power of the reporting enterprise that gives them control or significant influence over the enterprise and with whom transaction have taken place during the year.

Name of the Person	Nature of Relationship
B. K. Goenka *	Chairman - Holding Company

Key Management Personnel: C)

Name of the Related Party	Nature of Relationship
Mr. S. Krishnan *	Whole-time Director

<sup>\*</sup> No transaction during the year





Notes forming part of the financial statements as on and for the year ended March 31

d) Enterprises over which any person described in (b) or (c) is able to exercise significant influence and with whom transaction have taken place during the year.

Name of related parties

Welspun India Ltd
Welspun India Ltd
Welspun Infrastructure and Development Limited
Welspun Foundation for Health & Knowledge

	Transactions		Balances	
	2016	2015	2016	2015
Holding Company	0,000,000			
Welspun Corp Ltd			1,778,809,601	(4,774,590,985
Purchases of Goods	9,787,777,202	21,705,544,173	- 1	
Transfer of Licence		1,970,000		
Rent paid	4,455,750	4,382,040		
Reimbrushment of Expenses (Payable) / Receivable	119,424,547	(84,578,066)	-	
Security Deposit Given	3		2.000.000	2,000,000
Advance given	1,809,821,669	-	-	-
Fellow subsidiaries				
Welspun Tubular LLC			(355,732)	(335,571
Coating Charges	-	-		
Welspun Middle East Pipe LLC			(366,315,763)	2,821,406,973
Sale of Goods	176,996,861	11,362,635,815	-	
Reimbrushment of Expenses (Payable) / Receivable	-	(42,993,602)		
Purchase of goods	366,255,553	(32(332)332)		
Subsidiary				
Welspun Middle East DMCC				
Investment		-	3,361,177	3,361,177
Commission on Sales	99,815,426	177,257,688	(48,530,248)	(50,926,962)
Other Expenses	1,070,687	2	(1,070,687)	_
Loan given (Loan A/c)	-	95,857,050	132,510,000	125,000,000
Loan Interest	6,651,437	4,162,898	6,736,013	4,178,563
Other receivable	233,163		233,163	
Professional fees				
Welspun Steel Ltd			(1,143,552)	(1,536,747)
Welspun India Ltd				
Sale of Licenses		(5)	7.	-
Rent paid	36,640	107,866		
Welspun Infrastructure and Development Limited				
Rent paid		36,000		
Welspun Fin trade Pvt Limited				
Rent paid	43,370	4.		
Welspun Foundation for Health & Knowledge			-	Lafe/
CSR Expenses / Donation	2,230,908	1,635,579		

Negative amounts in "Balances" respresent payable

#### 31. Earnings in Foreign Exchange

and was also and a second a second and a second a second and a second	(Amount in Rupees			
Particulars	2016	2015		
FOB Value of Exports	11,746,355,216	25,585,737,247		
Interest Received	59,368,743	5,141,697		
Recovery of Expenses	6,454,008	11,490,519		

#### 32.Expenditure in Foreign Currency

<u></u>		Amount in Rupees)	
Particulars	2016	2015	
Freight, Material Handling and Transportation	614,434,235	917,813,662	
Coating and Other Job Charges	500,674,921	2,118,438,318	
Legal and Professional Expenses		8,770,581	
Inspection Charges - TPI Charges	5,023,351		
Finance Cost	117,888,030	49,125,197	
Repair and Maintenance	3,572,690	76,728,240	
Membership & Subscription Expenses	597,060		
Commission on exports	667,231,915	699,172,701	
Travelling and Other Expenses	1,115,693	6,268,231	





#### 33. Segment Reporting

In accordance with Accounting Standard 17 "Segmental Reporting", the Company has determined its business segment as "Trading of steel pipes". Since 100% of the Company's business is from trading activities, there are no other primary reportable segments. Thus, the segment revenue, total carrying amount of segment assets, total carrying amount of segment liabilities, total cost incurred to acquire segment assets, total amount of charge of depreciation and amortisation during the year are all as reflected in the financial statements as of and for the year ended March 31, 2016.

#### ii) Information about Secondary-Geographical Segment

(Amount in Rupees)

	2016		2015			
	Within India	Outside India	Total	Within India	Outside India	Total
Sale of Products	-	12,383,908,397	12,383,908,397	=	26,483,914,399	26,483,914,399
Carrying amount of segment assets	5,844,146,079	394,462,823	6,238,608,902	1,660,079,698	4,884,941,911	6,545,021,609
Capital expenditure	16,659		16,659	108,139	=	108,139

#### 34. Operating Lease

The Company has entered into cancellable lease arrangements for office and residential premises, renewable by mutual consent on mutually agreeable terms. The lease rentals of Rs. 4,535,760 (March 31, 2015: Rs. 4,525,906) have been included under the head Rent under Note 26 in the Statement of Profit and Loss

#### 35. Earnings per share

Particulars	2016	2015	
Profit after Taxation (Rupees)	81,698,424	84,013,033	
Weighted average number of shares	5,013,402	5,013,402	
Earnings Per Share (Rupees) Basic and Diluted	16.30	16.76	
Face Value Per Share (Rupees)	. 10	10	

#### 36. Derivative Instruments outstanding as at March 31, 2016 :

The Company is exposed to foreign currency fluctuations on foreign currency assets/ liabilities, receivables/payables denominated in foreign currency. In line with the company's risk management policies and procedures, the Company enters into foreign currency forward contracts, swaps and other derivative contracts to manage its exposure.

(a) The following are outstanding foreign currency forward contracts, swaps and other derivative contracts against the future forecasted receivables/payables

Designated Cash Flow Hedges	Currency Pair	2016 Notional Amount Not		2015	
				Notional An	onal Amount
		USD	Rs.	USD	Rs.
Forward Contracts (Buy)	USD-INR	47,679,428	3,254,490,022	5,000,000	326,031,000

(b) Net Mark to Market (Fair Value) loss recongnised in Hedging Reserve as on March 31, 2016 on forward contracts of Rs. 29,609,107 (March 31, 2015: Gain of Rs. 11,956,000) is expected to be recycled to the statement of profit and loss account by March 2017.

(c)As at the Balance Sheet date, following foreign currency exposure is not hedged by a derivative instrument or otherwise: (Amount in Runees)

	(Amount in Napees)			
Particulars	2016	2015		
Short term Receivables	401,614,099	4,754,307,675		
Short term Payables / Borrowings	5,624,357,986	1,165,885,304		
Long term Receivables	3,361,177	132,539,740		

#### 37. Corporate Social Responsibility Expenditure

Gross amount required to be spent by the company during the year is Rs. 2,230,908 (March 31, 2015; Rs.1,635,579)

	2016			2016		
	In cash	Yet to be paid in cash	Total	In cash	Yet to be paid in cash	Total
Construction/ acquisition of any asset	Li Li	-				
On purposes other than above	2,230,908	-	2,230,908	1,635,579	31	1,635,579

38. Previous year figures have been reclassified to conform to this year's classification.

For Price Waterhouse Chartered Accountants LLP

Firm Registration No.: 012754N / N500016

MEHUL DESAL Partne

Membership No 103211

Date: May 3, 2016 Mumbai

For and on behalf of the Board

Whole Time Director Din: 06829167

Pradeep Joshi Company Secretary Raikumar Jain

Director Din: 00026544